With data growing at never-before-seen rates, organizations are looking for ways to derive more business value from their massive data stores. When you expand your product or services offering with the advanced analytics capabilities of SQream, you enhance your brand, add value for customers, and open up new streams of revenue. The SQream partnership program is easy to join, and you can start enjoying the benefits right away.

JOIN THE MASSIVE DATA REVOLUTION
PARTNER WITH SQREAM

SQream bridges this gap, enabling accelerated SQL analytics on terabytes to petabytes of data, and allowing organizations to gain faster and more accurate cross-company insights that enable significantly improved customized products and services, operational efficiencies and more accurate risk management, just to name a few of the achievable business benefits. Integrating seamlessly into existing eco-systems, SQream provides fast, unrestricted, ad-hoc access to an organization's full scope of data, even when data grows exponentially.

"We're thrilled to expand our partnership with SQream, and offer an optimized connector with enhanced performance that will allow customers to instantly leverage the power of SQream directly within Tableau. SQream's data acceleration opens up new possibilities for analyzing more data at faster speeds."
- Brian Matsubara, RVP of Global Technology Alliances at Tableau

SQREAM FOR MASSIVE DATA ANALYTICS

Organizations today produce exponentially more data than they did just a few years ago, but many are using traditional or antiquated data warehouses, databases or Hadoop that weren't built to handle these new data volumes. As a result, analytics reporting can take many hours or even days, and some complex analytics simply cannot be done - hindering the growth of the business.

SQream enables accelerated SQL analytics on terabytes to petabytes of data, and allows organizations to gain faster and more accurate cross-company insights that enable significantly improved customized products and services, operational efficiencies and more accurate risk management, just to name a few of the achievable business benefits. Integrating seamlessly into existing eco-systems, SQream provides fast, unrestricted, ad-hoc access to an organization's full scope of data, even when data grows exponentially.

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HOW A PARTNERSHIP WITH SQREAM BENEFITS YOUR BUSINESS

• Build your brand by joining the massive data revolution
• Provide your customers the most advanced and value-producing solutions
• Expand your product offering with innovative massive data analytics
• Open up revenue streams with new and existing customers

“Our partnership with SQream allows us to extend our portfolio to include the leading GPU SQL data platform for analyzing massive levels of data for our telecom customers and beyond. We are very impressed with SQream ability to rapidly ingest and analyze very large data stores, and are excited that we can deliver these benefits to our customers.”
- Low Kim Seng, Managing Director at Telogic

As part of the program, we provide access to technical assets and support, training and certification, cooperative marketing activities and events, and more. Partners are kept abreast of product developments, new marketing materials and joint event opportunities. Our partners are part of the SQream family, and we are invested in their success from start till end.

As a SQream partner, you’ll gain access to:
• Training for sales, marketing, and delivery
• Development licenses
• Partner enablement events

• Technical support
• Partner resources

TYPICAL ENGAGEMENT PROCESS

Stakeholders include CDOs and data architects
Proof of concept on relevant use case
Initial buy-in and discovery meetings with prospects
Collaboration to close and deliver deal

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